

2025 CUSTOMER SERVICE TRENDS A VISUAL GUIDE



Discover how AI, automation, and data integration are shaping the future of CX.

DIGITAL TRANSFORMATION IN CX

AI, automation, and analytics boost efficiency and enable seamless experiences.

- 75% of CX leaders say AI is improving response times. (<u>HubSpot</u>)
- 89% of customers expect seamless omnichannel support. (<u>UniformMarket</u>)



DIGITAL TRANSFORMATION IN CX

VS	With AI & Automation*
Agent Workload	Reduce 20-40%
Resolution Time	Up to 40% faster
Service Channels	Omnichannel (chat, social, etc.)
Productivity (per agent)	+14%
Customer Attrition Risk	Lower, proactive service
	Agent Workload Resolution Time Service Channels Productivity (per agent) Customer

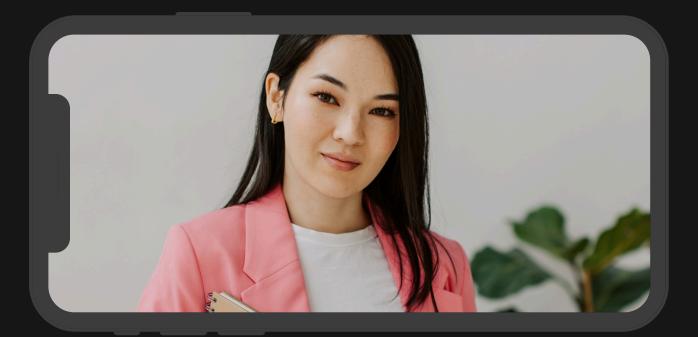
THE POWER OF PERSONALIZATION

Tailor customer interactions to increase engagement and loyalty.

- 63% of customers expect businesses to know their preferences. (<u>Salesforce</u>)
- Hyper-personalization leads to a 20%+ increase in revenue. (<u>McKinsey</u>)



THE POWER OF PERSONALIZATION



What Personalization Looks Like In Action

Jane D.

Age: 36

Preferred Channel: SMS

Product Interest: Auto Insurance

Past Purchases: Pet Care Plans

Recommendation:

"Based on your history, here's a customized savings plan."

Agent Script:

"Hi Jane! Based on your profile, we've prepared this custom quote."

CX TRENDS IN EMERGING INDUSTRIES

Connected Cars & Pet Care are driving new CX innovations.

- Al-driven vet & pet care coordination improves response times by 50%+.

 (Working Solutions Pet Tech Case Study)
- Connected car telematics enhances CX through automated roadside assistance. (Working Solutions Connected Cars)



Connected Cars vs. Pet Tech CX Needs

Connected Cars

In-car voice support, telematics alerts

Predictive maintenance, smart assistants

Projected to reach USD 191.83 billion by 2028(Fortune BI)

Real-time responsiveness

VS

Common Use Cases

AI Application

Industry Growth Forecast

> Unique CX Challenges

Pet Tech

Virtual vet visits, pet service reminders

Auto-recommendations, chatbot triage

<u>\$2B pet tech market by</u> <u>2030 (GVR)</u>

Empathy-driven personalization

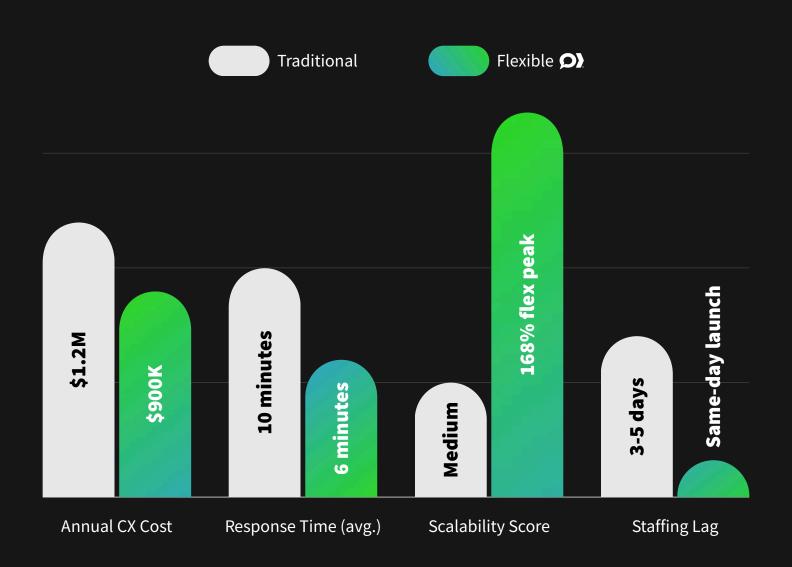


SCALING AND FLEXIBILITY IN CX

Meet customer expectations by responding to inquiries FAST.

• We achieved 168% Flex Capacity for our tax software client. (<u>Working Solutions - Tax Software</u>)

Traditional vs. Flexible Support





IT'S TIME TO FUTURE PROOF YOUR CUSTOMER SERVICE STRATEGIES.

Contact us for a free CX consultation!









